How to Tax Capitalists in the Twenty-First Century?

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BSE Summer Forum Workshop on Macroeconomics and Social Insurance

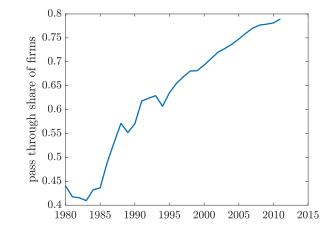
June 14, 2022

- Secular shift in the distribution of the legal forms of organization (LFO) of the U.S. businesses over the last 40 years.
- Profitable and closely held businesses have become dominant in the firms' population and their owners shape the right tail of income and wealth distribution.
- Predominantly organized as pass-through businesses Dyrda, Pugsley (2019), Smith, Yagan, Zidar, Zwick (2019).
- Smith et. al. (2019) label them: Capitalists in the Twenty-First Century

Legal Forms of Organization (LFO) in the US

	Liability Protection	Ownership	Taxation of Profits
Sole Properietorship	No individual or family		Pass-through
General Partnership	No	general partners	Pass-through
Limited Partnership	No for partners Yes for limited part.	general and limited partners	Pass-through
Limited liability company	Yes	single or multiple members	Pass-through
S Corporation	Yes	one class of 1-100 domestic shareholders	Pass-through
C Corporation	Yes	no limit on number and type	Entity level

Key trade-off: tax and organizational simplicity versus flexibility to raise outside equity



Source: Authors calculations from Census LBD and Business Register

• Employment share of pass-throughs increased from 17.5 percent in 1980 to 65.4 percent in 2012. LBD Summary Statistics

- 1. The code distorts and insures both labor and capital margins.
 - Personal income tax code applies to both labor income (wages and salaries) and capital income (interest income, dividends and some business profits).
 - Different elasticities and different risks associated with the two.
- 2. Business owners choose their LFO in response to the tax code modifications.
 - Dyrda, Pugsley (2019): this margin is quantitatively relevant, flows were large following past reforms. Flows in the Past
- 3. Multidimensional heterogeneity which interacts with the tax code.
 - Workers and business owners are different "species" in the data. Differ among many dimensions.

This paper: How to Improve the Existing Code?

Design of the optimal tax system under two revenue-neutral scenarios:

- 1. Current legal framework
- 2. Uniform business profits taxation

Design of the optimal tax system under two revenue-neutral scenarios:

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In a model featuring:

- Endogenous choice of legal form of business organization and selection across forms consistent with the data.
- Separation between labor income risk (productivity) and capital income risk (investment).
- Realistic representation of the current US tax code.
- Heterogeneity among workers and entrepreneurs.

- 1. Optimal policy under **current legal restrictions**:
 - The system is too restrictive to resolve conflicting interests of workers and entrepreneurs.
 - Optimality calls for elimination of the corporate income taxes and increase of progressivity of the personal income tax code. Benefits workers via GE effects.
- 2. Uniform Business Profits Tax:
 - Welfare-dominant over the current legal restrictions reform.
 - Separates intertemporal distortion on capital accumulation from intratemporal distortions on labor supply.

 Optimal taxation with workers: Domeij and Heathcote (2004), Conesa, Kitao, and Krueger (2009), Poschke et al. (2012), Krueger and Ludwig (2016), Heathcote et al. (2017a)

Contribution: Study the optimal policy problem in a model with workers and entrepreneurs.

2. Optimal taxation with entrepreneurs/firms: Panousi (2008), Meh and Terajima (2009), Panousi and Reis (2012), Evans (2014), Scheuer (2014)

Contribution: Endogenize the choice of the LFO in the optimal taxation problem.

3. LFOs in quantitative macro: Short and Glover (2019), Chen, Qi and Schlagenhauf (2018), Bhandari, McGratten (2021).

Contribution: Discipline the selection into the LFOs and study the optimal policy problem.

THE MODEL ECONOMY

- Unit measure of infinitely-lived households:
 - Fraction μ are workers.
 - Fraction 1μ are entrepreneurs (Active Business Owners).
- Workers are subject to idiosyncratic labor productivity risk. Entrepreneurs are subject to idiosyncratic productivity risk. No aggregate risk.
- Incomplete markets with respect to idiosyncratic shocks.
- Entrepreneurs make endogenous choice of the legal form of organization.

Workers

Standard income fluctuation problem:

$$V^{W}(a,\varepsilon) = \max_{c,h,a'} u(c,1-h) + \beta \mathbb{E} \left[V^{W}(a',\varepsilon') | \varepsilon \right]$$

subject to
$$c+a' = a + y - T_{y}(wh\varepsilon) - \tau_{d}ra$$
$$y = ra + wh\varepsilon$$
$$a' \ge \underline{a}$$

a: savings

- ε : stochastic labor productivity
- $T_y(\cdot)$: income tax schedule
 - au_d : dividend income tax

C corporation:

Pro	Con	
Access to the supply of	 Profits subject to both	
external equity Completely diversified	corporate income and	
investment risk	distribution taxes Overhead costs	

${\bf C}$ corporation:

Pro	Con	
Access to the supply of external equityCompletely diversified investment risk	 Profits subject to both corporate income and distribution taxes Overhead costs 	
Pass through:		
Pro	Con	
 Profits taxed once at personal income tax Simple organization with no overhead costs	Capital financed only through own equityUndiversified investment risk	

Entrepreneurs: technology and diversification

- DRS technology f(k, n; z) homogeneous in k, n and z
- Gross profits:

$$\pi(z, k) = \max_{n} \{f(k, n; z) - wn\} = f_k k + f_z z$$

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C-corporation entrepreneur is fully diversified:

• Mutual fund chooses capital k^{\ast} at the end of the previous period before z was realized to equate

$$\mathbb{E}[(1-\tau_c)(f_k(k^*; n^*; z) - \delta)] = r$$

• Entrepreneur receives preferred dividend

$$D(z, k^*) = (1 - \tau_c)(f_z(k^*; n^*; z)z - c_f)$$

where τ_c is the corporate income tax.

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Pass-through entrepreneur makes an investment decision and bears the idiosyncratic risk.

Dynamic problem with pass through conversion option in continuation W^C :

$$V^{C}(a, k^{*}, z) = \max_{\substack{s,c \\ s,c}} u\left(c, 1 - \overline{h}\right) + \beta W^{C}(s, z)$$

subject to
$$c + s = a + y - \tau_{d}(ra + D(z, k^{*}))$$

$$y = ra + D(z, k^{*})$$

$$s \ge a$$

Dividend and risk free investment return taxed at τ_d

Income fluctuations from stochastic preferred dividend $D(z, k^*)$

Dynamic problem with conversion option in continuation $W^{\!P}$

$$V^{P}(a, e, z) = \max_{\substack{s, c}} u(c, 1 - \overline{h}) + \beta W^{P}(s, z)$$

subject to
$$c + s = y + a + e - T_{y}(\pi - \delta e) - \tau_{d} ra$$
$$y = ra + \pi (e, z) - \delta e$$
$$s \ge \underline{a}$$

Dynamic problem with conversion option in continuation $W^{\!P}$

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Homogeneity of technology in z, k and n implies:

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Homogeneity of technology in z, k and n implies:

$$\pi\left(e,z\right) = f_k e + f_z z$$

IFP from rents $f_z z$ and undiversified return on business equity $f_k e$

Continuation value of the pass-through entrepreneur:

$$W^{P}(s,z) = \max\left\{ \mathbb{E}_{C}\left[\left| V^{C}(s,k^{*}(z),z') \right| z \right] - f_{s}, \max_{e' \leq s - \bar{a}} \left\{ \mathbb{E}_{P}\left[\left| V^{P}(s-e',e',z') \right| z \right] \right\} \right\}$$

Continuation value of the C-corp entrepreneur:

$$W^{C}(s, z) = \max\left\{ \mathbb{E}_{C}\left[\left| V^{C}(s, k^{*}(z), z') \right| z \right], \max_{e' \leq s - \bar{a}} \left\{ \mathbb{E}_{P}\left[\left| V^{P}(s - e', e', z') \right| z \right] - f_{s} \right\} \right\}$$

where is f_s is a switching cost.

Aggregation and market clearings

• The number of pass-through owners \mathbf{p} is determined by

$$\mathbf{p} = \mu \left(\int_{A \times E \times Z} d\lambda_P \left(a, e, z \right) \right)$$

and then the fraction of the C corporation owners is $(1 - \mu) (1 - p)$

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• Market clearing for labor requires

$$\begin{split} \int_{A} \int_{\epsilon} h\left(a, \varepsilon\right) \varepsilon d\lambda_{w}\left(a, \varepsilon\right) &= \int_{A \times Z} n^{*}\left(z\right) d\lambda_{C}\left(a, z\right) \\ &+ \int_{A \times E \times Z} n\left(a, e, z\right) d\lambda_{P}\left(a, e, z\right) \end{split}$$

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• Market clearing for the capital stock requires (?) Foreign Holdings of Equity

$$\begin{aligned} \int_{A \times Z} k^* \left(z \right) d\lambda_C \left(a, z \right) + B &= \int_{A \times \epsilon} a' \left(a, \epsilon \right) \ d\lambda_w \left(a, \epsilon \right) + \int_{A \times Z} a' \left(a, z \right) \ d\lambda_C \left(a, z \right) \\ &+ \int_{A \times E \times Z} a' \left(a, e, z \right) \ d\lambda_P \left(a, e, z \right) \end{aligned}$$

TAKING THE MODEL TO THE DATA

• Preferences:

$$u^{i}(c,h) = \frac{c^{1-\gamma}}{1-\gamma} - \mathbf{1}_{i=w}\psi \frac{h^{1+\frac{1}{\theta}}}{1+\frac{1}{\theta}} \qquad i \in \{w, e\}$$

where i = e is entrepreneur, i = w is worker.

• Entrepreneurs, regardless of their legal form of business organization, have access to the DRS, production technology:

$$f(z, k, n) = z^{1-\nu} (k^{\alpha} n^{1-\alpha})^{\nu}$$

• Workers' productivity follows standard AR(1) process:

$$\log \varepsilon' = \mu_w + \rho_w \log \varepsilon + \eta_w$$

where $\eta_w \sim N(0, \sigma_w)$.

LFO-dependent productivity processes

The productivity Markov processes are:

$$\Gamma^{P} = \begin{bmatrix} p_{11} & \cdots & p_{1n} & 0 \\ \vdots & \ddots & \vdots & 0 \\ p_{n1} & \cdots & p_{nn} & 0 \\ 0 & 0 & 0 & 0 \end{bmatrix}, \qquad \Gamma^{C} = \begin{bmatrix} p_{11}(1 - f_{1}) & \cdots & p_{1n}(1 - f_{1}) & f_{1} \\ \vdots & \ddots & \vdots & \vdots \\ p_{n1}(1 - f_{n}) & \cdots & p_{nn}(1 - f_{n}) & f_{n} \\ 0 & 0 & 1 - q & q \end{bmatrix}$$

where

• $p_{i,j}$ for i, j = 1, ..., n are elements of the matrix obtained through the discretization procedure.

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where

- $p_{i,j}$ for i, j = 1, ..., n are elements of the matrix obtained through the discretization procedure.
- $q \in [0, 1]$ is the probability of staying in the top state for the C corporation
- probability of switching to the top state for the C corporation are given by

$$f_i = heta_{f1} \left(rac{z_i}{z_n}
ight)^{ heta_{f2}} \qquad i \in \{1, ..., n\}$$

• we allow for q = 0 and $\theta_{f1} = 0$ in calibration which makes $\Gamma^P = \Gamma^C$.

Switching costs: extreme value shocks

- Switching costs: i.i.d. with a logistic distribution with mean f_s and dispersion parameter σ_f .
- Continuation value of the pass-through entrepreneur is then:

$$W^{P}(s, z) = \sigma_{f} \ln \left\{ \exp \left\{ \frac{\mathbb{E}_{C} \left[V^{C}(s, k^{*}(z), z') \mid z \right] - f_{s}}{\sigma_{f}} \right\} + \exp \left\{ \frac{\max_{e' \leq s - \bar{a}} \mathbb{E}_{P} \left[V^{P}(s - e', e', z') \mid z \right]}{\sigma_{f}} \right\} \right\}.$$

• Decision rule becomes conditional choice probability:

$$\Pr(C|s, P) = \frac{\exp\left\{\frac{\mathbb{E}_{C}\left[\left.V^{C}\left(s, k^{s}\left(z\right), z\right)\left|z\right] - f_{s} - \max_{d' < s-\overline{a}} \mathbb{E}_{P}\left[\left.V^{P}\left(s-d', d', z'\right)\left|z\right]\right\right\}\right\}}{\sigma_{f}}\right\}}{1 + \exp\left\{\frac{\mathbb{E}_{C}\left[\left.V^{C}\left(s, k^{s}\left(z\right), z'\right)\left|z\right] - f_{s} - \max_{d' < s-\overline{a}} \mathbb{E}_{P}\left[\left.V^{P}\left(s-d', d', z'\right)\left|z\right]\right\right\}}{\sigma_{f}}\right\}}{\sigma_{f}}\right\}$$

and $W^{C}(s, z)$, $\Pr(C|s, P)$ are determined symetrically.

• Income tax schedule from Heathcote-Storesletten-Violante:

$$T(y) = y - \lambda_y y^{1 - \tau_y}$$

where:

- τ_y controls progressivity of the code. We estimate $\tau_y = 0.097$.
- λ_y is set to balances the budget so that Gov. Revenues/GDP is 21%.
- Dividend income tax: $\tau_d = 26.3\%$ to match average marginal tax rate on dividends in TAXIM.
- Corporate income tax: $\tau_d = 19.7\%$ to match average effective tax rate estimated from NIPA.
- Debt to GDP: 102% to match the 2013-2017 average

Model Fit

Statistic	Source	Model	Target	
Capital/Output*	NIPA	1.25	1.25	
Avg Labor Supply	CPS	0.34	0.33	
Gini Income	SCF	0.62	0.65	
Gini Ent Income	SCF	0.64	0.67	
Gini Wor Income	SCF	0.59	0.62	
Top 1 Ent Inc Share	SCF	0.20	0.27	
Top 10 Ent Inc Share	SCF	0.49	0.53	
Fraction of P ent	LBD	0.80	0.81	
Emp Share of P ent	LBD	0.64	0.57	
Flow CP	LBD	0.02	0.01	
Flow PC	LBD	0.004	0.002	
Logit CH	SCF	-0.94	-1.08	
Logit Prof.	SCF	-0.82	-0.93	
Logit CH&Prof.	SCF	0.17	0.06	

⁸ We define the capital stock in the data as the sum of private fixed assets and durable consumption.

Selection: who is who via indirect inference

- Split the SCF population into workers and Active Business Owners (ABO) and attach the legal form of organization to each ABO.
- Run for the ABOs the logistic regression:

 $\Pr\left(D_{it}=1\right) = F(\mu_t + \gamma_1 \log \prod_{it} + \gamma_2 \log X_{it} + \gamma_3 \log \prod_{it} \times \log X_{it}) \quad (1)$

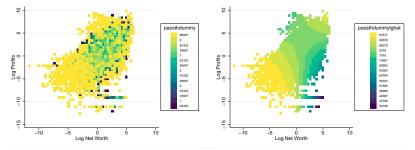
where

 $D_{ii}: \text{ pass-through dummy}$ $\mu_t: \text{ year fixed effect}$ $\Pi_{ii}: \text{ profits}$ $X_{ii}: \text{ net worth}$ $F(x) = \frac{e^x}{1+e^x}$ $t \in \{2004, 2007, 2010, 2013, 2016\}: \text{ SCF waves}$

	Data		Model
	(1) passth _{it}	$(2) \\ passth_{it}$	
log $networth_{it}$	-0.955 (0.183)	-0.927 (0.184)	-0.823
$\log prof_{it}$	(0.130)-1.095 (0.132)	(0.133)	-0.944
$\log networth_{it} \times \log prof_{it}$	(0.064) (0.012)	0.062 (0.012)	0.170
N R ² Time FE	27,507 0.062 No	27,507 0.065 Yes	

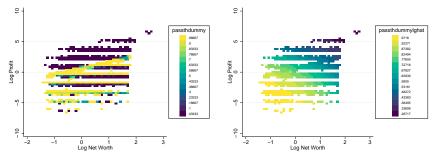
Note: Pooled SCF waves 2004-2016; estimated parameters of logistic regression; robust standard errors in parentheses; R^2 measure is pseudo- R^2 .

Figure: Conditional Probability of observing the pass-through - empirical distribution (left panel), logit regression (right panel)



Notes: SCF waves 2004-2019, the variables are deviations from annual average

Figure: Conditional Probability of observing the pass-through - empirical distribution (left panel), logit regression (right panel)



Notes: The variables are deviations from average

THE OPTIMAL POLICY

• Workers

$$SWF_w(\mathcal{T}) = \int_{A \times E} V_1^W(a, \varepsilon; \mathcal{T}) \, d\lambda_0(a, \varepsilon)$$

where $V_1^W(a, \varepsilon; \mathcal{T})$ is the value function in the first period of the transition induced by new tax system \mathcal{T} and $\lambda_0(a, \varepsilon)$

• Entrepreneurs

$$SWF_{e}(\mathcal{T}) = \int_{X \times Z} p V_{1}^{P}(x, z; \mathcal{T}) d\lambda_{0P}(x, z) + (1-p) V_{1}^{C}(x, z; \mathcal{T}) d\lambda_{0C}(x, z)$$

• Population welfare

$$SWF(\mathcal{T}) = \mu SWF_w(\mathcal{T}) + (1 - \mu) SWF_e(\mathcal{T})$$

where $\mu = 0.88$ is the fraction of workers in the population.

• The optimal tax reform is the sequence $\mathcal{T}^* = \{\tau_{c,t}, \tau_{d,t}, \tau_{y,t}, \lambda_{y,t}\}_{t=0}^{\infty}$ that solves:

$$\mathcal{T}^* \in \arg\max_{\mathcal{T} \in \Gamma} SWF(\mathcal{T}) \tag{2}$$

• Solving (2) is a bit challenging (Dyrda, Pedroni (2022) for SIM model). More pragmatic approach: one-time policy change, i.e.:

$$\tau_{c,t} = \tau_{c,1}, \, \tau_{y,t} = \tau_{y,1}$$

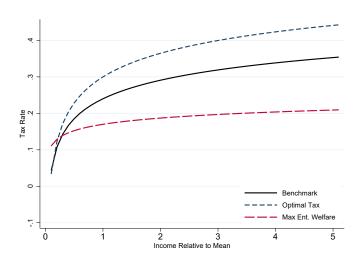
- Adjust $\lambda_{y,t}$ so that the reform scenarios are revenue neutral. Keep dividend income tax $\tau_{d,t}$ and interest rate fixed.
- Today a limited version: max welfare in stationary equilibrium, but less relevant in SOE.

Current Framework: the optimal tax schedules

	Baseline Economy	Optimal Tax System	Max. Entr. Welfare
Progressivity, τ_y	0.10	0.14	0.03
Corporate Income Tax, τ_c	0.20	0.00	0.00
Fiscal closure, $1-\lambda_y$	0.24	0.30	0.17
Debt to GDP	1.02	1.02	1.02
Revenues to GDP	0.21	0.21	0.21
$\Delta SWF_w(\%)$	-	1.37	-1.09
$\Delta SWF_e(\%)$	-	7.01	8.84
$\Delta SWF(\%)$	-	2.05	0.12
% of Pass-Throughs	80.4	14.0	28.1

- Trade-off: distortions on capital accumulation vs. distortions of labor and redistribution/insurance provision for workers
- Increase of progressivity + elimination of τ_c benefits both workers and entrepreneurs

Current Framework: the optimal tax schedules



Current Framework: macro aggregates (% changes)

	Baseline Economy	Optimal Tax System	Max. Entr. Welfare
Employment	0.0	-0.7	1.7
Output	0.0	3.3	4.9
Capital	0.0	17.7	17.9
Wage	0.0	4.0	3.1
Employment C	0.0	271.0	223.2
Employment P	0.0	-88.6	-70.0
Output C	0.0	285.8	233.3
Output P	0.0	-88.2	-69.0
% of Pass-Throughs	80.4	14.0	28.1

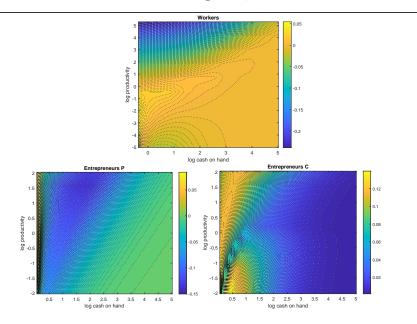
- Optimal Tax System: workers benefit higher wages, allocation of capital improved.
- Value added and employment reallocated towards C corporations.

Inequality Implications

	Baseline Economy	Optimal Tax System	Max. Entr. Welfare
Gini Population	0.62	0.58	0.60
Top 1% Share $(\%)$	15.2	16.3	16.2
Top 10% Share (%)	45.1	43.5	44.0
Gini Workers	0.59	0.60	0.61
Gini Entrepreneurs	0.64	0.71	0.78
% of ABOs in Top $10%$	40.0	25.6	33.1
% of Pass-Throughs	80.4	14.0	28.1

- Income dispersion within entrepreneurs increases.
- Wage boost makes workers and entrepreneurs more similar in terms of income.

Conditional welfare: who gains, who looses?



- Abandon double-taxation of profits.
- Introduce the same-flat tax rate τ_b on business profits.
- What changes in the model?

C ent:
$$c + s = (1 + r)a - \tau_d(ra + (1 - \tau_c)(f_z(k^*; n^*; z')z' - c_f))$$

P ent: $c + s = \pi + (1 - \delta)e + (1 + r)a - \tau_d ra - T_y(\pi - \delta e)$

- The number of instruments remains unchanged (2 instruments set optimally). Just redefining the tax base.
- Again **budget-neutral** reform.

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C ent:
$$c + s = (1 + r)a - \tau_d ra + (1 - \tau_b)(f_z(k^*; n^*; z')z' - c_f)$$

P ent: $c + s = e + (1 + r)a - \tau_d ra + (1 - \tau_b)(\pi - \delta e)$

- The number of instruments remains unchanged (2 instruments set optimally). Just redefining the tax base.
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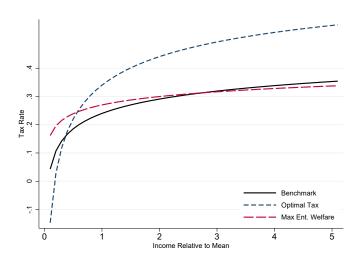
Uniform Business Tax: the optimal tax schedules

	Baseline Economy	Optimal Tax System	Max. Entr. Welfare
Progressivity, τ_y	0.10	0.24	0.06
Uniform Business Tax, τ_b	_	0.26^{*}	0.09
Fiscal closure, $1-\lambda_y$	0.24	0.34	0.27
Debt to GDP	1.02	1.02	1.02
Revenues to GDP	0.21	0.21	0.21
$\Delta SWF_w(\%)$	-	2.63	-4.38
$\Delta SWF_e(\%)$	-	12.72	29.11
$\triangle SWF(\%)$	-	3.85	-0.32

* Should be compared with 0.20 is a corporate income tax + 0.26 of dividend tax.

- Separation of the codes welfare-dominates the existing code. Both workers and entrepreneurs gain.
- More insurance and redistribution among workers via sharp increase in progressivity. Overall tax burden lower for large entrepreneurs.

Uniform Business Tax: the optimal tax schedules



Uniform Business Tax: macro aggregates (% changes)

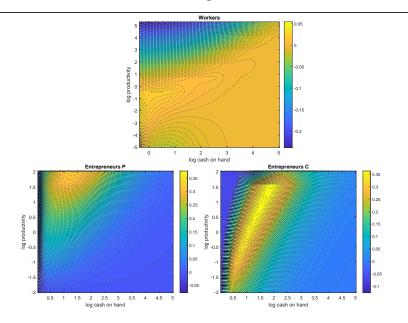
	Baseline Economy	Optimal Tax System	Max. Entr. Welfare
Employment	0.0	-3.9	2.2
Output	0.0	-1.2	4.6
Capital	0.0	5.2	14.5
Wage	0.0	2.8	2.3
Employment C	0.0	-80.0	134.0
Employment P	0.0	20.7	-40.4
Output C	0.0	-79.5	139.4
Output P	0.0	24.1	-39.0
% of Pass-Throughs	80.4	91.0	48.7

- Output and employment fall following the reform (high distortions on lab supply), reversed for Max. Ent. welfare.
- Reallocation of value added towards pass-through businesses, reversed for Max. Ent. welfare.

	Baseline Economy	Optimal Tax System	Max. Entr. Welfare
Gini Population	0.62	0.63	0.60
Top 1% Share $(\%)$	15.2	16.3	16.9
Top 10% Share (%)	45.1	47.3	44.8
Gini Workers	0.59	0.57	0.61
Gini Entrepreneurs	0.64	0.62	0.73
% of ABOs in Top $10%$	40.0	42.5	38.2
% of Pass-Throughs	80.4	95.0	48.7

• Reform increases inequality by moving more entrepreneurs towards the top of the income distribution.

Conditional welfare: who gains, who looses?



- Study the design of the optimal tax system taking seriously the nature of business and labor income and the **endogenous choice of legal** form of business organization.
- We find existing tax code can not resolve the tensions between workers and entrepreneurs.
- **Key policy prescription:** abandon double taxation of profits and separate taxation of labor income and business profits (labor distortion and labor risk vs. capital distortions + investment risk).

ADDITIONAL SLIDES

	1980-1984	1985-1989	1990-1994	1995-1999	2000-2004	2005-2009
Average size (employees)						
C corporations	23.12	18.25	19.62	19.68	19.83	19.06
S corporations	10.67	13.94	13.91	13.17	12.63	11.99
Partnerships	8.44	9.33	11.34	12.53	17.14	18.35
Sole proprietors	3.94	4.07	4.14	4.37	4.89	5.46
Exit rate (percent)						
C corporations	11.11	9.97	8.68	8.56	9.03	9.27
S corporations	14.51	10.83	8.71	8.67	8.57	9.42
Partnerships	22.20	19.67	16.18	15.99	14.35	14.23
Sole proprietors	20.22	17.26	15.55	16.35	16.10	17.44
Share of employers (percent)						
C corporations	55.59	50.05	39.52	34.83	29.27	24.15
S corporations	9.27	15.77	26.35	33.35	39.80	45.44
Partnerships	7.78	7.90	6.70	6.91	9.61	12.64
Sole proprietors	27.36	26.27	27.42	24.91	21.32	17.78



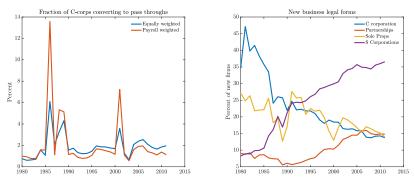
Model Parametrization

Parameter	Symbol	Discipline	Value	
Externally calibrated				
Fraction of workers	μ	SCF data	0.88	
Risk aversion	γ	-	1.50	
Frisch elasticity	ė	-	0.85	
Depraciation rate	δ	NIPA	0.08	
Interest rate	r	Jorda et. al $\left(2019\right)$	0.02	
Internally calibrated				
Discount factor	β	Targets in Table	0.98	
Returns to scale	ν.	Targets in Table	0.82	
Persistance ent.	ρ_z	Targets in Table	0.96	
Std ent. product.	σ_z	Targets in Table	0.44	
Mean prod. wor.	μ_w	Targets in Table	2.59	
Persistance wor.	ρ_w	Targets in Table	0.95	
Std wor. product.	σ_w	Targets in Table	0.29	
Fixed cost C corp.	c_f	Targets in Table	0.15	
Mean switching cost	f_s	Targets in Table	27.14	
Extreme value shock std	σ_s	Targets in Table	5.18	
Scaling C corp. productivity	θ_z	Targets in Table	1.09	
Probability shifter for C corp.	$\tilde{\theta_{f1}}$	Targets in Table	0.29	
Probability power for C corp.	θ_{f2}	Targets in Table	18.61	
Probability of staying in the top state	q^{j2}	Targets in Table	0.35	

- 1. US Census Bureau Longitudinal Business Database (LBD) and linked Business Register (BR)
 - Near universal coverage of the nonfarm private sector
 - Longitudinally linked at the establishment level and aggregated to firms
 - Linkages robust to changes in ownership and LFO
- 2. Using LBD and linked BR record 4 possible legal forms: C corporation, Partnerships (General/LLC/LLP), Sole Proprietors, and S corporation.
- 3. Estimate transition matrix across these states plus an entry/exit state for the years 1980 to 2012 using empirical distribution.

LBD Summary Statistics

Increases in pass throughs around major tax reforms



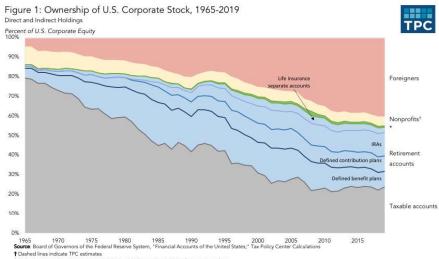
Source: Census LBD and Business Register

- Conversions surge around major tax reforms: Tax Reform Act of 1986, Economic Growth and Tax Relief Reconciliation 2001.
- Both reduced personal income tax rates, relative to the dividend and corporate income tax.

Back

Who is left to tax?

Back



* Federal, state and local government holdings, including equity in 529 college savings plans

Government

• Tax Revenues:

$$\begin{aligned} R_i &= \int_{A \times \epsilon} T_i(wh\epsilon) \ d\lambda_w(a,\epsilon) + \int_{A \times E \times Z} T_i(\pi(e,z) - \delta e) \ d\lambda_P(a,e,z) \\ R_d &= \int_{A \times Z} T_i(D(z) + ra) \ d\lambda_C(a,z) + \int_{A \times E \times Z} T_i(ra) \ d\lambda_P(a,e,z) \\ &+ \int_{A \times \epsilon} T_i(ra) \ d\lambda_w(a,\epsilon) \\ R_c &= \int_{A \times Z} \tau^c \left(\pi(k^*(z);z) - c_f\right) \ d\lambda_C(a,z) \end{aligned}$$

• Government budget constraint:

$$G + (1+r)B = B' + R_i + R_c$$
(1)

$$\max_{e' < s - \bar{a}} \left\{ \mathbb{E} \left[\left[V^P(s - e', e', z') \right] \right] \right\}$$

$$\max_{e' \leq s - \bar{a}} \left\{ \mathbb{E} \left[\left[V^P \left(s - e', e', z' \right) \right] \right] \right\}$$

Choose e' so after-tax net expected return on private equity

$$\mathbb{E}\left[\left(1-T_{y}^{\prime}\right)\left(f_{k}-\delta\right)|z\right]=\left(1-\tau_{d}\right)r-\frac{\operatorname{Cov}\left[u_{c},\left(1-T_{y}^{\prime}\right)f_{k}|z\right]}{\mathbb{E}\left[u_{c}|z\right]}+\frac{\xi}{\beta\mathbb{E}\left[u_{c}|z\right]}$$

Multiplier ξ on capital constraint $\xi(s-\bar{a}-e')=0$

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Decompose private equity return:

- Return on savings (mutual fund) $(1 \tau_d)r$
- Risk premium $-\frac{\operatorname{Cov}\left[u_{c},\left(1-T_{y}\right)f_{k}|z\right]}{\mathbb{E}\left[u_{c}|z\right]}$
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